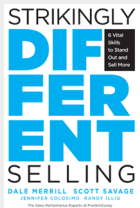


Scott Savage



THOUGHT LEADERSHIP



Co-Author of
*Strikingly Different
Selling*

Scott is a highly sought-after advisor, speaker, and influencer on the topics of sales, leadership, and negotiation. For more than thirty years, he has advised, coached, and trained tens of thousands of executives, consultants, and sales professionals at many of the world's largest and most successful technology, manufacturing, energy, and products companies.

Scott works regularly with sales teams across Europe, the Middle East, Asia, and the Americas. His extensive global experience is highly valued as he advises sales leaders, and their teams, who sell and negotiate in these unique marketplaces and vastly different cultures.

Scott is a global managing director in FranklinCovey's Sales Performance Practice. He holds a bachelor's degree in speech communications, and an MPA from the Marriott School of Management at Brigham Young University.

In addition to authoring several articles, Scott has co-authored, *The Employee Engagement Mindset* (McGraw-Hill 2012), along with *Strikingly Different Selling: Six Vital Skills to Stand Out and Sell More*, to be released January 2022.

Scott enjoys traveling, reading, writing, hiking, running, swimming, and golf. He resides in the western Rocky Mountains of the U.S. with his wife Cindi, and their family.